



MINNESOTA DEPARTMENT OF PUBLIC SAFETY
DRIVER AND VEHICLE SERVICES
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Dealer License Types

New Vehicle Dealer

- Sell, broker, lease, consign or auction any new vehicle for which they have a franchise agreement
- Lease new vehicles not covered by franchise agreement if lease is for 120 days or more
- Sell van conversion type vehicles (not motor homes) for which they have a franchise agreement
- Sell motor homes as a second-stage manufacturer without a franchise from the first-stage manufacturer
- Sell vans remodeled or converted by the dealer for medical purposes without a franchise agreement from the first-stage manufacturer
- Sell, broker, lease, consign, wholesale, or auction any used vehicle
- Sell used vehicle parts
- Conduct Salvage Pool operations
- Sells new trailers with GVW over 4,000 lbs. & new horse trailers with a GVW over 24,000 lbs.

Used Vehicle Dealer

- Sell, broker, lease, consign, wholesale, or auction any used vehicle
- Sell used vehicle parts
- Conduct Salvage pool operations

Wholesaler

- Sell, broker or auction new vehicles only to licensed franchised dealers
- Sell any used vehicle to licensed dealer

Broker

- Arrange the sale or lease of new or used motor vehicles

Lessor

- Lease or rent vehicles by the hour, day or longer for a fee

Auction

- Sell used vehicles belonging to others

Salvage Pool

- Store or display damaged vehicles for sale

Used Parts Dealer

- Sell used vehicle parts only

Scrap Metal Dealer

- Acquires vehicles, other than hulks, for processing/selling the metal for re-melting

Limited Used Dealer

- Sell donated used vehicles to a licensed new or used dealer or auctioneer
- Donate/gift used vehicles to people

DSB

- Sell new mopeds for which they have a franchise agreement or sell used mopeds
- Sell new or used boat, snowmobile trailers at any GVW; horse trailers with a GVW of 24,000 lbs. or less
- Utility trailers with a GVW of 4,000 lbs. or less

Dealer Activity Comparison

Minnesota Statutes, sections 168.27 subdivision 2-7a, and 297B.035

Dealer License Type	Buy	Sell	Lease	Broker	Consign	Auction
New	New Vehicles Used Vehicles	New Vehicles Used Vehicles	New Vehicles Used Vehicles	New Vehicles Used Vehicles	New Vehicles Used Vehicles	New Vehicles Used Vehicles
Used	Used Vehicles	Used Vehicles	Used Vehicles	Used Vehicles	Used Vehicles	Used Vehicles
Wholesale	Used Vehicles	New Vehicles to Franchised Dealers Used Vehicles	-	-	New Vehicles to Franchised Dealers Used Vehicles	-
Broker	-	-	-	New Vehicles Used Vehicles	-	-
Lessor	New and Used for Leases Only	Used	New Vehicles Used Vehicles	-	-	Used
Auction	-	-	-	-	Used	Used
Salvage Pool	-	New Vehicles Used Vehicles	-	-	-	-
Used Parts	Used Vehicles	-	-	-	-	-
Scrap Metal	Used Vehicles	-	-	-	-	-
Limited Used	-	Used	-	-	-	-
DSB	New (if franchised) and used mopeds Buy new and used boat and snowmobile trailers at any GVW and horse trailers up to 24,000 lbs. GVW. Utility trailers 4,000 lbs. GVW or less.	New (if franchised) and used mopeds; buy new and used boat and snowmobile trailers at any GVW and horse trailers up to 24,000 lbs. GVW. Utility trailers 4,000 lbs. GVW or less.	-	-	-	-

