FirstNet Adoption Flow Chart

1. Evaluate FirstNet Subscriber?
   1.1. Yes
       - 1. Assess Coverage & Capacity
       - 1.2. Adequate Coverage and Capacity?
           - Yes
           - 2. Generate User and Device Lists
             - Number of Primary and Extended users and Devices
             - Identify additional features
           - No
           - 1.a. Identify Gaps
             - Provide to ECN/AT&T
           - 2. Establish Contract
             - Existing FirstNet Contract Vehicle
             - No
       - No
       - 3. Stay with Current Provider
   1.2. No
       - 1.2.1. Yes
       - 1.2.2. No
       - 4. Determine Cost
         - Aligned With Device Refresh Schedule?
           - Yes
           - 5. Device Refresh
             - Determine Cost
             - Submit Request
           - No
           - 6. Execute Migration Plan
               - Yes
               - FirstNet Becomes Service Provider
               - No
         - No
           - 7. Request Approved
         - 8. Stay with Current Provider

8. Reassess at Later Date