

# STATE OF MINNESOTA

## PRIVATE DETECTIVE AND PROTECTIVE AGENT SERVICES BOARD

### MINUTES

April 30th, 2013

**LOCATION:** 1430 Maryland Avenue East, St. Paul, Minnesota

**MEMBERS PRESENT:**, Drew Evans, Jim Hessel, Richard Hodsdon, Steve Wohlman

**MEMBERS NOT PRESENT:** Pat Moen

**ATTORNEY GENERAL REPRESENTATIVE:** Jeff Bilcik

**AGENCY STAFF:** Greg Cook, Executive Director

The meeting was called to order at 10:02 a.m. by Evans.

### REVIEW OF MARCH MEETING MINUTES

The draft minutes of the March 26<sup>th</sup>, 2013, meetings were reviewed. Wohlman and Hodsdon noted two errors regarding a name and date. Cook noted to make the corrections. Wohlman moved to approve the minutes; Hessel seconded. The motion passed unanimously.

### PREVIOUS CONTINGENCIES:

The following renewals were due in March and had issues. These entities responded and corrected the items needing attention. It is worth noting that these entities responded in a timely manner:

#### **#620 Active Research Investigations, Inc.**

DbA/ARI Security, dba/ARI, dba/Active Research

DbA/Active Research Investigations,

DbA/Rangers Security, dba/Sentinel Protection

Dale Johnson, Qualified Representative

949-B Vadnais Dr

Vadnais Heights MN 55127

**File complete. Requesting Contingency lifted.**

#### **#825 Jodi Hoffmann**

DbA/Confidential Investigative Services

14751 482<sup>nd</sup> Ave

Milbank SD 57252

**File complete. Requesting Contingency lifted.**

#### **#472 John Wallace**

DbA/North Central Investigative Services

13667 Birnamwood Trail

Rosemount MN 55068-3596

**File complete. Requesting Contingency lifted.**

#### **#995 Kantorowicz Investigations, LLC**

Amy Kantorowicz, Qualified Representative

80 Huntley Ln

Waite Park MN 56387

**File complete. Requesting Contingency lifted.**

**#426 Legal Express, Inc.**

Michael Grostyan, Qualified Representative  
9749 Alvarado Ln N  
Maple Grove MN 55311

**File complete. Requesting Contingency lifted.**

**#861 Peter Legus**

Dbu/Peter J. Legus Investigations  
8603 White Oak Rd  
St. Cloud, MN 56301

**File complete. Requesting Contingency lifted.**

**#938 Prairieland Fire & Forensics, Inc.**

Mark Bishop, Qualified Representative  
2812 Anthony Ln #200  
St. Anthony MN 55418

**File complete. Requesting Contingency lifted.**

**#827 Setter and Associates, LLC**

Richard Setter, Qualified Representative  
PO Box 43250  
Brooklyn Park MN 55443

**File complete. Requesting Contingency lifted.**

**#826 Sohlberg Associates, LLP**

Dag Sohlberg, Qualified Representative  
Partner: Pam Sohlberg  
7753 -128th St W  
Apple Valley MN 55124

**File complete. Requesting Contingency lifted.**

**#329 State-Wide Protective Agency, LLC**

Troy Nadeau, Qualified Representative  
7260 University Ave NE #100  
Fridley MN 55432

**File complete. Requesting Contingency lifted.**

**#627 Teichner, Feinwachs & Schwasinger**

Marcus Teichner, Qualified Representative  
Partners: David Feinwachs, Eugene Schwasinger  
2227 University Ave, St. Paul MN 55114

**File complete. Requesting Contingency lifted.**

**#953 Waypoint, Inc.**

Dennis Sackreiter, Qualified Representative  
4760 White Bear Pkwy #201  
White Bear Lake MN 55110

**File complete. Requesting Contingency lifted.**

**#989 EFI Global, Inc.**

David Bellis, Qualified Representative, & Minnesota Manager  
8811 FM 1960 Bypass Rd W #400  
Humble TX 77338  
LOCAL: 7667 Cahill Rd #250, Edina MN 55439  
**File complete. Requesting Contingency lifted.**

**#255 Premier Security**

Dan Walker, Qualified Representative, & Minnesota Manager  
111 South Broadway #304  
Rochester, MN 55904  
**File complete. Requesting Contingency lifted.**

Wohlman motioned to lift contingencies, Hessel seconded. The vote was unanimous.

**Consent Agenda**

Cook requested a motion of approval for the following reissuance’s due in April 2013 as they have provided all materials and have no issues.

| <b>Licensee’s Presented with Reissuance</b>                                                                                                                                                                                      | <b>Licensee’s Presented with Reissuance</b>                                                                                                                                                                          |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>PAC#330 Walden Security Company</b><br>Michael Walden, Qualified Representative & Minnesota Manager<br>100 East 10 <sup>th</sup> St #400<br>Chattanooga TN 37402                                                              | <b>PDC#533 Schroeder Fire, Inc.</b><br>Robert Schroeder, Qualified Representative<br>2110 W 53rd St<br>Minneapolis MN 55419                                                                                          |
| <b>PDC#667 667 Hannon Security Services, Inc.</b><br>Nicholas Luciano, Qualified Representative<br>9036 Grand Ave S<br>Bloomington MN 55420                                                                                      | <b>PDC#675 McCarthy &amp; Associates, Investigative Services (MAIS), Inc.</b><br>Patrick McCarthy, Qualified Representative<br>229 Minnetonka Ave S #877<br>Wayzata MN 55391-2090                                    |
| <b>PDC#721 INPRO, LLC</b><br>Craig Larson, Qualified Representative<br>14870 Granada Ave #323<br>Apple Valley MN 55124-5514<br><i>Note: Gap in insurance coverage: 2/12/12-3/1/13. ED still requesting consent, minimal gap.</i> | <b>PDC#746 Talon Investigation, Limited</b><br>John Scott Hielsberg, Qualified Representative<br>PO Box 600058<br>St. Paul MN 55106-0001<br><i>Note: Had issue with background check on employee. Has completed.</i> |

Hodsdon motioned to approve the consent items; Hessel seconded. The motion passed unanimously.

## CONTINGENCIES:

The following renewals were due in April and needed further review.

| Licensee's Presented with Renewal                                                                                                                                                               | Licensee's Presented with Renewal                                                                                                                                                        |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>PDC#46 General Security Services Corporation</b><br>dba/Midwest Patrol, Inc.<br>dba/Midwest Patrol<br>Whitney Miller, Qualified Representative<br>9110 Meadowview Rd<br>Minneapolis MN 55425 | <b>PDI#414 William O'Keefe</b><br>dba/O'Keefe Investigations<br>247 3 <sup>rd</sup> Ave S<br>Minneapolis MN 55415                                                                        |
| <b>PDI#440 Tim Mulloy</b><br>141 N Main Ave #305<br>Sioux Falls SD 57104                                                                                                                        | <b>PDI# 674 Wilbur Johnson</b><br>dba/Johnson Investigations and Protective Services<br>1043 Grand Ave, #359<br>St. Paul MN 55105                                                        |
| <b>PDI#775 Michael DePompolo</b><br>dba/M.A. DePompolo Products Investigations<br>4501 - 34th Ave N<br>Golden Valley MN 55422                                                                   | <b>PDC#780 Investigative Technologies, Inc.</b><br>Brian Schneider, Qualified Representative<br>7060 Valley Creek Plaza #115<br>Woodbury MN 55125                                        |
| <b>PDI#877 Pamela Paulsen-Sveen</b><br>26600 Noble Rd<br>Excelsior MN 55331                                                                                                                     | <b>PDC#907 A Infidelity Investigations, Inc.</b><br>dba/A Financial Integrity Investigations<br>dba/AFII<br>Hilary Kost, Qualified Representative<br>7953 200th St<br>Lakeville MN 55044 |
| <b>PDI#923 Todd Teachout</b><br>dba/I-Witness Investigations<br>1800 57 <sup>th</sup> Ave N<br>Brooklyn Center MN 55430                                                                         | <b>PDC#1025 Sturm Consulting and Investigations, LLC</b><br>Jason Sturm, Qualified Representative<br>8399 Corcoran Cir<br>Inver Grove Heights MN 55076                                   |

Wohlman motioned to allow the contingencies; Hessel seconded. The motion passed unanimously.

## LAPSED AND SURRENDERED LICENSES:

### **PDC#951 Snoops Investigative Services, Inc.**

Judith Johnson, Qualified Representative  
 185 South Lexington Pkwy  
 St. Paul MN 55105

### **PDI#1042 Herbert Beer**

502 Holly LN N  
 Oakdale MN 55128

No board action required on lapsed and surrendered licenses.

## Training Course & Instructor Approvals

| TYPE                       | PROVIDER                      | ADDRESS                                          | INSTRUCTORS   | COURSE NAME            | HRS |
|----------------------------|-------------------------------|--------------------------------------------------|---------------|------------------------|-----|
| Initial Armed              | Applied Professional Services | 323 W. Superior St, Ste 2<br>Duluth, MN<br>55802 | Mathew Miller | OC Spray and Restraint | 6   |
| Continuing Armed Education | Applied Professional Services | 323 W. Superior St, Ste 2<br>Duluth, MN<br>55802 | Mathew Miller | OC Spray and Restraint | 6   |

Hodsdon moved to approve the training; Wohlman seconded. The motion passed unanimously.

### NEW LICENSE APPLICANTS:

**Blue Eagle investigations, Inc.**

**Stuart Macfarlane-CEO, CFO, QR, MM**

**6709 W. 119<sup>th</sup> #125**

**Overland park, KS 66209**

**Applying for a Corporate Private Detectives License.**

Evans welcomed the applicant and asked for a summary of the applicant's background. Macfarlane explained that he graduated from Iowa State with a degree in criminology and shortly thereafter began his career in the private investigation industry. In 1994 he started Blue Eagle Investigations and since then has obtained private investigation licenses in 8 other surrounding states. He explained that their services are strictly insurance defense work. Wohlman asked how they would be handling work in Minnesota. Macfarlane explained that they were looking into having an employee stationed in Minnesota and will be opening an office within the state. Hessel asked about his employment history with Florida Law Enforcement and Macfarlane stated he was an intern. Wohlman asked if his employees were armed and Macfarlane stated they were not.

Wohlman moved to approve the license; Hessel seconded. The motion passed unanimously.

**ADC, Ltd**

**Teresa Lynn Berg, Qualified Representative & Minnesota manager**

**909 Virginia St NE, Suite 104**

**Albuquerque, NM 87108**

**Applying for a Corporate Protective Agent License**

Evans welcomed the applicant and asked for a summary of the applicant's background. Berg explained she graduated from Bemidji State with a degree in criminal justice and started her career as a police officer. During that time she worked for Woodbury and Forest Lake Police departments. She sustained an injury and moved into the private sector. Evans asked about the scope of ADC's business. Berg stated that they provide services for government contractors and they would be working for the FAA providing security in Minnesota. She stated that ADC also provides services for other federal agencies. Evans asked about the number of employees ADC has and Berg stated that ADC has 435 employees and over 1300 contractors across the country. Wohlman asked if they did investigations why they were applying for a protective agent license. Berg explained that she was being a liaison between ADC and the Board and she did not know. Cook explained the differences between the two licenses and stated that if they were to provide investigative services they would have to complete an application for a private detective license. Cook asked Berg if she had been doing investigations within the state of Minnesota and Berg stated 'yes'. Berg stated she had also been working for another 3<sup>rd</sup> party vendor also doing federal contracts. Hodsdon asked Cook if that vendor was licensed. Cook stated that upon first review he

did not find them to be licensed and would look into it further. Cook asked Berg how many investigators they have within the state and she stated 7, but she was not sure. Cook stated that per statute a company that provides investigative services should be licensed. Hessel stated that it is possible they might fall under the exemptions regarding federal work. Hodsdon concurred stated that there may be some federal aspects to the type of work they do. Bilcik stated he would look into it. Hodsdon stated that as there were some recently discovered issues it may be best to table the discussion until more information is developed.

Hodsdon motioned to table the discussion to the next Board meeting, Hessel seconded. The motion passed unanimously.

**Safe Environment Business Solutions, Inc.(SEBS)  
Robert Dinozzi, CEO/CFO/QR and MM  
8 Revolutionary Road  
Ossining, NY 10562  
Applying for a Corporate Protective Agent License**

Evans welcomed the applicant and asked for a summary of the applicant's background and a scope of their business. Robert Dinozzi introduced himself and explained that he has been the owner of SEB since 1989. He stated that he has himself as the CFO, CEO, QR and MM because he believed it is important to be personally responsible for his company and its employees. They provide unarmed uniformed security personnel for mainly retail clients. They are currently licensed in 27 other states. One of their larger clients had requested they provide services within Minnesota. Dinozzi stated he wanted to ensure he was meeting any and all requirements and that is why he was pursuing the Corporate Protective Agent license. Dinozzi stated that they had originally applied in July of 2011, but ran into issues with the process. Cook stated that Dinozzi had traveled from New York a couple weeks prior and met with Cook to ensure the application was complete. Cook was asked of the Board if there were any disciplinary situations from any other states. Cook stated they had a minor incident and Dinozzi explained it had to do with a security guard not carrying the required credentials. Hessel asked where he would be getting his employees from and Dinozzi stated Minnesota. Hessel asked how many employees would they be hiring and Dinozzi stated approximately 12. Cook asked where they would be having a physical office in Minnesota and Dinozzi said he was working that out with his client.

Hessel motioned to approve SEB for a Corporate Protective Agent License, Wohlman seconded, the motion passed unanimously.

## **Changes of Officers**

**PDC#1028 Entertainment Protection Group (EPG)  
Erik Bergling, Qualified Representative (change)  
3439 Grand Avenue South  
Minneapolis, MN 55408**

Evans welcomed the applicant and asked for a summary of the applicant's background and a scope of their business. Bergling stated he has had various security and investigative jobs since 2002. He stated the current scope of their business was executive protection and they would like to switch their licensing from Private Detective to Protective Agent. Cook stated the only paperwork he had received indicated the matter was one of Bergling becoming the Qualified Representative. Bergling stated that he had notified the agency prior, though Cook had no knowledge of that. Cook stated that in order to switch licenses they would have to complete a protective agent license. Cook stated he would have to look into the matter further.

Wohlman motioned to table the discussion until next meeting. Hodsdon seconded it. Motion passed unanimously.

## **REQUEST TO SPEAK TO THE BOARD**

None.

## **OTHER ISSUES AND DISCUSSION:**

Cook informed the Board that currently there were 165 training courses that needed review for certification. He advised the Board that it will take some time to review them properly.

Cook informed the Board that he had resigned as Board Member from the Minnesota Association of Private Investigators (MAPI) citing possible conflict of interest issues. Cook stated that though he has not been challenged on it, it is a grey area and to ensure he was in compliance with all state laws and DPS policy he decided to step down.

Cook requested the Board continue the discussion regarding those with Private Detective licenses being allowed to provide protective agent services. The discussion on how to handle the situation provided the following points; 1) Upon review of the statutes by the Attorney General Representative they are two distinct licenses, 2) Those currently licensed as private detectives and offering protective agent types of services would have to apply for the protective agent license, 3) Current private detectives who have been providing protective agent services can't be grandfathered in.

Cook suggested developing a combination type of license, but stated that would take a statute revision. Cook requested that the fees for those currently licensed as private detectives and having to apply for a protective agent license be reduced and the process be expedited as these entities are already credentialed through the Board. The Board agreed so long as all procedures meet statutory requirements. Evans stated the Board would need someone with the Department of Finance to look into the situation. Cook stated that the Board has traditionally brought in more in fees than what has been appropriated and that currently Minnesota has one of the highest fee schedules in the country. Cook stated a reduction of these fees should be reviewed by the Board. Cook asked for direction in the meantime until some final decisions had been made stating that currently the agency is only offering licenses to applicants for the specific services they offer. The Board decided to continue the discussion at the next Board meeting.

Next meeting is scheduled for May 28th, 2013 at 10 a.m.

Request to Speak to the Board